

# 10 REASONS TO CHOOSE A MANAGED MAINTENANCE SERVICE:

## 1. The most cost effective maintenance solution available

As one of the largest buyers of medical equipment maintenance in the UK, we are able to leverage our buying power with OEMs to buy maintenance differently, ensuring you are able to receive like-for-like services at a significantly reduced cost.

## 2. We use only OEM engineers and OEM spare parts

By only using trained engineers and spare parts from the original equipment manufacturer we are able to provide a premium quality service that will maximise the life of your equipment.

## 3. All equipment covered under one contract, with one supplier

We will consolidate all your existing maintenance contracts into a single arrangement, removing the complexity of managing multiple contracts and suppliers, and reducing the administration burden on your team.

## 4. One contact number for all maintenance requests

The Asterol Response Desk (ARD) provides you with a single contact number for all your maintenance needs, regardless of equipment manufacturer – ensuring that your clinical staff are free to focus on the delivery of patient care while we liaise with the manufacturer to ensure faults are resolved.

## 5. Services managed by experienced staff, with long standing OEM relationships

We currently manage and maintain more than £100M of assets from all major OEMs, including the maintenance of more than 500 items of Diagnostic Imaging technology and over 8,500 items of Healthcare technology.

## 6. Industry leading equipment uptime

We provide a defined service level agreement (SLA) that guarantees timely response and resolution of all maintenance requests. Equipment under Asterol management achieves uptime figures well in advance of the guarantees provided by manufacturers – ensuring your equipment is available and utilised to its full capacity.

## 7. Defined and managed PPM schedule

In addition to the handling of reactive maintenance requests, Asterol will centrally manage and co-ordinate all planned and preventative maintenance (PPM) to ensure the risk of equipment faults and failures is reduced.

## 8. Full and comprehensive record keeping

We will keep detailed records of all completed maintenance activity, ensuring you have access to all historical events as well as full compliance with CQC guidelines and other relevant safety standards.

## 9. Detailed review and analysis of equipment performance

We are able to provide regular reporting to give you visibility of how your equipment is performing, including benchmarking against equivalent equipment in our install base, providing you with the intelligence to make more informed decision around the purchasing of new and replacement equipment.

## 10. Only pay for the cover that you need

Unlike many other maintenance providers, we do not require that you purchase pre-packaged bundles of cover. We offer completely transparent and customisable levels of cover that enable you to configure the scope, scale and term of the agreement, providing the reassurance that you know exactly what you are paying for.

**Please contact Asterol for more information**

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